

BANYAN's Virtual Case Management Platform



Case Management Transformed

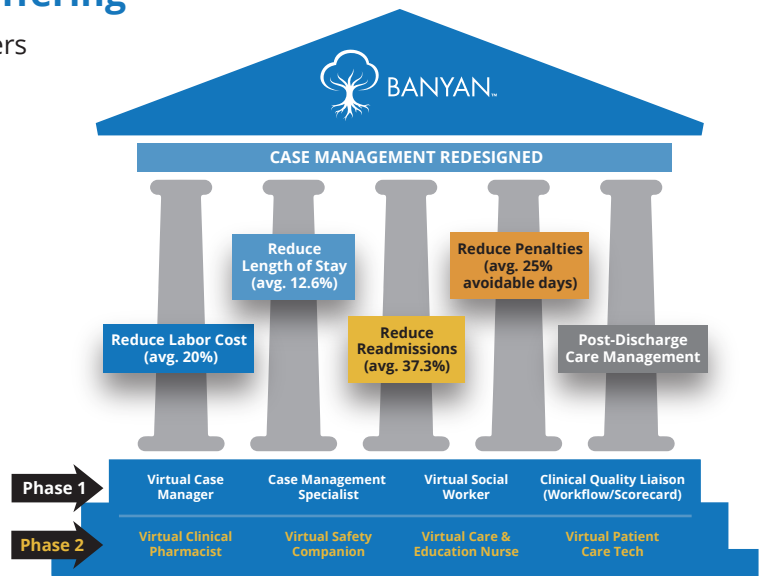
BANYAN delivers innovations in both **technology** and **workforce management strategy** to optimize the delivery of Case Management through the acute and post-acute continuum of care to:

- ✓ Reduce labor costs **Avg. 20%**
- ✓ Reduce length of stay **Avg. 12.6%**
- ✓ Reduce readmissions **Avg. 37.3%**
- ✓ Reduce penalties **Avg. 25% avoidable days**

Virtual Case Management Services Offering

BANYAN SYNC Virtual Case Managers and Social Workers augment on-site staff

- ✓ Certified Case Managers and Social Workers with collective, multidisciplinary knowledge and dynamic skills to solve the complex disease situations
- ✓ Reduced footsteps and interruptions mean more efficient workforce
- ✓ Labor savings and census driven labor flexing, with the ability to build balanced schedules
- ✓ A disciplined approach to managing labor productivity daily, where health systems can utilize practical solutions to address gaps in meeting budgeted targets



Post-Acute Care Discharge Management

- ✓ Reduce un-reimbursed readmissions through Transitional Care Management
- ✓ Provide Patient-Centric Chronic Care Management to minimize complications of chronic conditions
- ✓ Monthly monitoring of patient submitted health data to support self-management of chronic conditions

Every patient room, in every department, is enabled with BANYAN technology to enhance the Case Management and Social Work Value with additional Virtual Services including:

- ✓ Virtual Safety Companion
- ✓ Virtual Hospitalist (primary or supplemental coverage)
- ✓ Virtual Nurse (Education, Mentorship, Admission, Discharge)
- ✓ Virtual eICU (primary or supplemental coverage) with or without Intensivist support
- ✓ Virtual Clinical Pharmacist
- ✓ Virtual Specialty Consults (e.g. Infectious Disease, Behavioral Health, Neuro)

BANYAN's Virtual Case Management Platform

BANYAN Bridge Virtual Care Connect

- Android Device
- Web/Cloud Based
- Dual Stream Camera
- Web RTC
- Built in Audio & Microphone
- Bluetooth and Wi-Fi

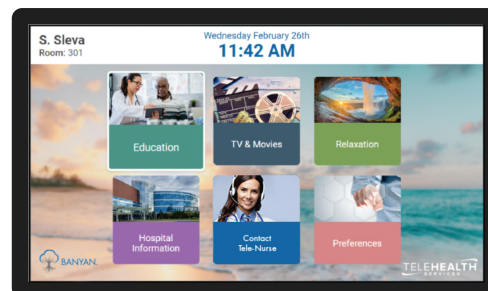


In-Room Virtual Care Solution

- Single-Device Hardware with Two-Way Audio-Video
- Cloud Based Software
- Non-Disruptive Installation
- Ongoing Service and Support
- Workstations for Hospital-Based Care Team

Patient Engagement

- Krames Patient Education
- Tele-Nurse Call Button
- TV and On-Demand Movies
- Hospital Information
- Patient Preferences
- Relaxation Ambient Music



Benefits Of Virtual Case Management Program

<p>Reduce Length of Stay (avg.12.6%)</p> <p>Observation status management</p> <p>Patient education using Krames videos</p> <p>Emphasis on home selfcare & discharge readiness</p>	<p>Reduce Readmissions (avg. 37.3%)</p> <p>Post-discharge transition for top hospital diagnoses (sepsis, diabetes, cardiac, COPD, Joints)</p> <p>Discharges at optimal time of day to reduce readmissions risk</p> <p>Patient education follows patient post-discharge</p>	<p>Reduce Labor Cost (avg.20%)</p> <p>Prevent gaps in care coordination</p> <p>Census-based staffing</p> <p>Increased case load</p> <p>Reduce end of shift overtime</p> <p>Reduce turnover</p>	<p>Reduce Penalties (avg.25% avoidable days)</p> <p>Reduce avoidable days</p> <p>Reduce denials</p> <p>Improve quality outcomes through reduced hospital-acquired conditions</p> <p>Inter Qual utilization</p>	<p>Increase Labor Availability</p> <p>Labor availability does not limit care provided</p> <p>Patient safety is not determined by staff availability</p> <p>Onsite staff remote access availability</p>
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